

Doing Business in Latin America

King & Spalding helps clients enter new markets, advance inbound and outbound investments and projects, and resolve legal and regulatory challenges throughout Latin America. We navigate our clients through the political, economic, and legal frameworks in each Latin American jurisdiction to help them maximize opportunities for growth. We know the region and cultures, speak the languages, and understand the idiosyncrasies of each country.

Our multidisciplinary team includes more than 70 lawyers around the globe, including in key hubs for Latin American business – Miami, New York, Houston, London, and Washington D.C. Our team members are either dual-qualified to practice in the U.S. and the region, or steeped in the local business community through decades of working there. Our track record combined with our vast network of trusted local counsel and connections give our clients a competitive edge when doing business in Latin America.

We transform our clients' vision into results in Latin America by:

Helping clients avoid and resolve disputes related to projects and investments in the region. We assist clients in structuring their investments to achieve their business objectives no matter how complex and challenging the landscape becomes. When a dispute is unavoidable, we play to win, and do win, working closely with clients throughout the dispute cycle so their interests are always top of mind. Our top-ranked International Arbitration Practice built its name in Latin America and has handled more than 100 arbitrations in the region.

Structuring and executing clients' ground-breaking transactions in the region. We have closed hundreds of transactions for regionally focused clients, including cutting-edge transportation and social infrastructure, telecommunications, energy, and natural resource projects. Our work encompasses the full spectrum of a project's

Capability Lawyers



Fradyn Suárez Miami



Henry Burnett (Harry) Miami



Brandt Leibe Houston



Stephen J. Orava (Steve) Washington, D.C.



Scott A. Green Houston



Raphael Larson Washington, D.C.

Recognition

Band 1 for International Arbitration

CHAMBERS LATIN AMERICA 2024, LEGAL 500 LATIN AMERICA 2024, CHAMBERS BRAZIL 2023

Ranked for Project Finance

CHAMBERS LATIN AMERICA 2024 lifecycle, including structuring, planning, development, financing, construction, and operation. In addition to these projects, our transactional work in the region covers a broad array of corporate matters including, private equity, mergers and acquisitions, joint ventures, as well as corporate reorganizations and out-of-court debt restructurings.

Guiding clients through complex public-private partnerships. We have extensive experience working with governments designing PPP frameworks and concessions and identifying and analyzing the risks and rewards associated with these long-term partnerships.

Navigating complex compliance issues across multiple Latin American jurisdictions. This includes handling government civil and criminal investigations, internal corporate investigations, white-collar criminal defense, and compliance counseling. In addition, we advise on sensitive trade policy, economic sanctions, customs, cybersecurity, and IP matters in the region.

Cases & Deals September 12, 2024

King & Spalding Represented the Initial Purchasers in Murano's \$300 Million First-of-a Kind Notes Offering

July 5, 2024

Pan American Energy and Golar LNG Sign Agreement for 20-Year FLNG Deployment in Argentina

July 19, 2023

King & Spalding advises Nikola Corporation on its Sale of the Phoenix Hydrogen Hub to Fortescue Future Industries

VIEW ALL

Insights

ARTICLE

January 13, 2025

Preparing For Mexican Drug Cartels' Terrorist Designation

ARTICLE

November 21, 2023 Key Mining Disputes in Latin America

ARTICLE

July 12, 2023 Report on LNG in Europe in 2023

VIEW ALL

Events

SPEAKING ENGAGEMENT

February 26, 2025
Brandt Leibe and Michael Galdo to Speak at ACAMS
Central Texas Chapter

Tier 1 – City Focus: Houston and Miami

LEGAL 500 LATIN AMERICA, 2024

Recommended Firm

LATIN LAWYER 250, 2023

"King & Spalding has a long history of specializing in Latin America oil and gas projects and other transactions"

LEGAL 500 LATIN AMERICA, 2023

"Premier practice boasting a deep bench of talented international arbitration experts"

CHAMBERS LATIN AMERICA, 2023

"King & Spalding's international arbitration team is unparalleled in the market"

LEGAL 500 LATIN AMERICA, 2023

SPEAKING ENGAGEMENT

December 4, 2024

Amelia Medina to Speak at EY Global Webcast

SPEAKING ENGAGEMENT

December 3, 2024

Daniel Kahan to Speak at TRANSACT Tech - LATAM

VIEW ALL

News

RECOGNITION

April 10, 2025

King & Spalding Wins Two IFLR Europe Awards

IN THE NEWS

April 4, 2025

Lucas Pires is interviewed by Jornal Hoje and AgroMais on the reciprocal tariffs and its impact on Brazil

IN THE NEWS

March 20, 2025

Mike Stenglein, Matthew Vandenberg and Bobby Hill advise Schlumberger in an arbitration dispute over alleged corruption in a Guatemalan oil project

VIEW ALL