

# Emerging Companies and Venture Capital

Startup and high-growth technology and life sciences companies, and the venture and strategic investors that invest in them, turn to our global team to advise on a wide range of legal and business matters. With offices in major technology hubs across the United States and around the world, we provide sophisticated counsel to companies at all stages of maturity, from startup to growth stage to public, and to investors from every part of the globe.

Our lawyers offer a full range of services tailored to the formation, growth and success of next-generation technology companies and their investors. We advise companies at every stage, including initial formation and fundraising, equity and debt financings, mergers and acquisitions, development and procurement of intellectual property, product and service licensing and SaaS agreements, reseller, distribution and channel deals, employment and equity compensation arrangements, U.S. and international tax planning and restructurings and reorganizations.

We advise venture capital funds (VC), corporate venture capital (CVC) departments and other strategic investors, and private equity funds in negotiating investments, exits, divestitures and restructurings.

Our combination of legal, business, technology and industry experience enables us to provide clients with comprehensive strategies to meet their goals and position them to maximize value upon exit, whether through acquisition or IPO.

Clients benefit from our strong relationships in the emerging growth company and venture capital communities. Because of our many relationships with investors, we routinely introduce our emerging company clients to VC, CVC, private equity and other investors.

Our group brings the firm's extensive experience in specific

## Capability Lawyers



Thomas J. Knox Northern Virginia



Laura I. Bushnell Silicon Valley



Jeremy M. Schropp Northern Virginia



Daniel R. Kahan *Miami* 

### Recognition

Ranked Band 1: Venture Capital & Emerging Companies, UAE

CHAMBERS GLOBAL 2025

Recognized as a leading firm for Startups and Emerging Companies

**CHAMBERS USA 2024** 

"King & Spalding has a great team."

CLIENT QUOTE, STARTUPS & EMERGING COMPANIES, CHAMBERS USA 2024 industries to bear in counseling clients across a range of markets, including life sciences, healthcare technology, cybersecurity, cloud, internet infrastructure, fintech, insurtech, data analytics, autonomous vehicles, artificial intelligence and machine learning, defense and govtech, blockchain, and conventional, clean and alternative energy.

Cases & Deals
February 20, 2025
SmartSuite Holdings Secures \$13 Million Series A
Funding

December 5, 2024 Sage Secures \$35 Million Series B Funding

April 29, 2024

India's biggest local language technology platform, VerSe Innovation, Acquires New York-based Digital Newsstand Magzter

#### **VIEW ALL**

#### Insights

#### THOUGHT LEADERSHIP

February 18, 2025

2025 M&A Outlook: Market Shake-Ups and Dealmaking Opportunities

#### **CLIENT ALERT**

February 14, 2025

Establishing a Regulated Financial Institution in Saudi Arabia: Key Considerations for Capital Market Institutions

#### THOUGHT LEADERSHIP

VC Sandbox, Episode 12: The Founder's Journey: A Discussion with Iyad Aldalooj, CEO and Co-Founder, Penny Software

#### VIEW ALL

**Events** 

#### SPEAKING ENGAGEMENT

March 4, 2025

Daniel Kahan to Speak at the 2025 Florida Venture Capital Conference

#### SPEAKING ENGAGEMENT

September 20, 2024

Tom Hawk to Speak at Samford University Cumberland School of Law's annual healthcare CLE

#### SPEAKING ENGAGEMENT

June 14, 2024

Hillyer Jennings and Amanda Fine to Speak at the Russell Innovation Center for Entrepreneurs (RICE) Startup Checkup

"The firm has a very deep bench of subject matter experts to draw upon."

CLIENT QUOTE, STARTUPS & EMERGING COMPANIES, CHAMBERS USA 2024

Top Ranked Venture Capital and Emerging Companies

LEGAL 500 US 2024

Ranked Tier 1 M&A: Middle Market

LEGAL 500 2024

"The team is a well-oiled machine, providing efficient service and advising on the most up-to-date market practices."

CLIENT QUOTE, LEGAL 500 US 2022

Recognized as a leading firm for Corporate/M&A

CHAMBERS USA 2022

Named a "Go-To" law firm for leading technology companies by ALM

AMERICAN LAWYER MEDIA

Named a finalist for Emerging Company Law Firm of the Year -Legalweek Tech Law Awards 2021 Law.com

"The people care about us and our business."

CLIENT QUOTE, LEGAL 500 US 2024

#### **VIEW ALL**

News

#### IN THE NEWS

March 26, 2025

Kevin Manz, Tim FitzSimons, Meredith O'Leary, John Sweet, Scott Petty, Jerome Hughes and Nick Mattone counsel HCM II Acquisition Corp. on its \$925M SPAC merger with Terrestrial Energy

#### IN THE NEWS

February 28, 2025

Kevin Manz represents Fifth Era's underwriter in connection with Fifth Era Acquisition Corp.'s \$200 million SPAC raising

#### IN THE NEWS

January 13, 2025

Macky O'Sullivan, Jill Cooper, James Stull, Jake Downing, Luke Edwards, Amy Levin, Alexa Christianson and Billy Sin advise Global Ventures III, a fund sponsored by the UAE-based Global Ventures, on co-leading the \$9 million pre-Series B funding round for Singapore-based logistics-tech startup Locad

VIEW ALL

"They really understand our needs. They work very hard on our behalf."

CLIENT QUOTE, LEGAL 500 US 2024

"The practice has a deep understanding of the needs of an early stage start-up."

CLIENT QUOTE, LEGAL 500 US 2024